STAFF REPORT

DATE: October 21, 2014

TO: City Council

FROM: Kelly Fletcher, Budget Manager

Robert Blyth, Accounting & Fiscal Analyst

Yvonne Quiring, Assistant City Manager/Administrative Services Director

SUBJECT: FY 2014/15 First Quarter Budget Update

Recommendation

This is an informational report; no action is requested on this item.

Fiscal Impact

This informational item presents unaudited year-end revenue and expenditure results for the Fiscal Year ended June 30, 2014 (FY 2013/14), as well as revenue and expenditure results through the first three periods of FY 2014/15. The General Fund ended FY 2013/14 with an increase of \$848,342 over the projected year-end fund balance estimate. In June 2014, the voters approved a half-cent increase in Transactions and Use Tax (Sales) which went into effect October 1, 2014 and is projected to raise \$2.7 million over nine months. This projected revenue has been included in the analysis.

Summary

This report summarizes the final, unaudited year-end All Funds revenue and expenditure results for FY 2013/14 and presents All Funds revenue and expenditure results through the first three periods of FY 2014/15 (July-Sept). In addition, the report highlights General Fund revenue and expenditure results in comparison to estimates used in the development of the current FY 2014/15 budget.

Highlights of the reported results include:

- □ The unaudited General Fund Unreserved Fund Balance as of June 30, 2014, was \$6.09 million or 13.9% of operating revenues. This result represents an increase of \$848,342 as compared to the year-end fund balance estimate of \$5.24 million assumed in the development of the FY 2014/15 Adopted Budget. This balance includes a reduction of approximately \$1.95 million which has been re-appropriated into current FY 2014/15 for encumbrances that were not completed as of June 30, 2014. (See Attachment B)
 - General Fund revenues ended FY2013/14 at \$46.3 million, which is \$2.9 million, or (6.7%) above the estimate of \$43.40 million. Major contributors to this additional revenue include Property Tax (\$569,711) and Lease revenue (\$1.75 million) for Water and Sewer infrastructure on City-Owned property for the past three years.

- FY 2013/14 General Fund expenditures were \$46.4 million. This includes an ending balance of \$44.48 million plus an adjustment of \$1.95 million for changes in encumbrance balances re-appropriated into current fiscal year 2014/15 for specific projects that were not completed as of June 30, 2014. This was \$2.0 million above the expenditure estimate assumed in the budget, and \$1.81 million of it can be attributed to expenses incurred for the City's water and sewer usage from August 2010 to June 30, 2014.
- The net effect of truing up the utility leases and water payments from the General Fund for the past three years is \$68,266. In FY 2014/15, an amount of \$1.2 million was included for expenses related to water. Although a number of the issues related to water have been resolved, this amount is still being held to pay for the scheduled water rate increases and to assist in water conservation efforts.
- □ Year-to-date FY 2014/15 General Fund revenues through the first three months of the fiscal year were \$4.26 million, or 9.1% of the \$46.76 million adjusted revenue budget.
 - In FY 2013/14, overall Property Tax revenue increased 8.7% over prior year results, as total assessed valuations are experiencing better levels of growth. The year-end property tax result of \$16.96 million was \$730,579 (4.5%) above the revenue estimate of \$16.23 million, which was used in the development of the FY 2014/15 budget. As a result it is possible that the City's property tax revenue for this fiscal year may be higher than originally projected. The first indication of this will be in January when the first installment of current-year property tax revenues is received.
 - Sales Tax revenue ended FY 2013/14 at \$10.3 million, 0.8% above the budget estimate, and first quarter results for FY 2014/15 stand at \$569,711, or 4.4% of the annual budget figure of \$13.09 million. Typically, Sales Tax revenue forecasts are not updated on the basis of results from one quarter, and year-to-date results do not warrant any early revisions to the forecast. The additional revenue from the voter-approved half cent sales tax measure will not be counted until the next quarter because it became effective October 1, 2014.
 - Service Fee and Permit revenue collected in FY 2013/14 totaled \$4.99 million, slightly above the budget projections of \$4.89 million. First quarter revenues are currently at \$1,721,171 or 37.1% of the Adjusted Budget figure of \$4,641,874. This is primarily due to higher revenue collections in Community Services in the first quarter for their summer activities.
 - Investment Earnings. Due to the fact that interest rates remain at historic lows the City's interest earnings are correspondingly modest. The variance is large but the dollar amount is not (\$10,800 budgeted versus \$6,965 actual).
 - All Other Sources category of Revenues in FY 2013/14 ended the year higher than projected. The main component of this increase is "Rents and Leases" which added \$1.75 million above the estimates for water and sewer infrastructure on City-owned property. This is a one-time infusion of revenues for property leases dating back to

August 2010 and is offset by \$1.81 million in costs for City water and Sewer services for the past three years. The net cost to the general Fund was \$68,266.

□ Through September (Period 3), FY 2014/15 General Fund expenditures (including encumbrances) were \$9.29 million, or 18.5% of the adjusted budget of \$50.14 million. (See Attachment D) Citywide personnel expenditures appear within budget, with 20.1% expended through three periods (see Attachment A, Table 7). Departmental expenditure projections will be evaluated with the FY 2014/15 Mid-Year Budget Update.

The Adopted FY 2014/15 budget projected a General Fund unreserved Fund Balance at June 30, 2015 of \$3.78 million, or 8.5% of General Fund revenues net of Intra-City Revenues. Final year-end results for FY2013/14 show an ending fund balance above the original projection. This results in an updated year-end fund balance of \$4.65 million or 10.5% at June 30, 2015.

- □ All Funds Revenues for the year ended June 30, 2014 were \$177,106,464 as compared to an Adjusted Budget of \$273,934,613. Enterprise Funds are lower than FY 2013/14 revenue estimates primarily due to delay in the Wastewater Treatment Plant Improvement project supported by a State Revolving Fund loan. This \$85 million dollar project was moved to FY 2014/15 and therefore loan revenues were not received. (See Attachment A Table 1).
- □ All Funds Expenditures for FY 2013/14 were \$168,767,903, which represents 57.9% of the Adjusted Budget of \$291,563,842. Personnel costs represent \$51,265,235 or 30.4% of the FY 2013/14 expenditures. All Funds Expenditures through the first quarter of FY 2014/15 stand at \$38,429,494 or 13.1% of the All Funds Budget of \$294,222,646. (See Attachment A Tables 3, 5, 6).
- □ Through the first quarter of the current fiscal year, All Funds Revenues stood at \$21,227,577, or roughly 7.3% of the Adjusted Budget figure of \$289,062,360. General Fund and Special Revenue Funds include several major sources of tax revenues (Property Tax, Sales Tax, Park Maintenance and Open Space) which are paid in major installments in January and May, so those revenues will be received in the second half of the fiscal year. Internal Service Fund revenues from fees are tracking in line with projections, as these are fixed annual costs charged in 1/12th increments. Enterprise Funds (Water and Sewer) are low in relation to budget estimates because the rates changed after the budget was prepared. Reimbursement "draws" from Wells Fargo Line of Credit & State Revolving Fund Loan (Alternative Water Supply & Surface Water Local Facilities) and Waste Water Treatment Plant Financing (WWTP Facility Improvement) will be made throughout the fiscal year based on current fiscal year expenditures. (See Attachment A Table 2).
- □ As of September 30, the City has twenty-two (22) full-time and one (1) part-time vacant positions. These vacancies represent 6.4% of the current work force. Of current vacancies, there are three (3) positions which are being backfilled with either temporary part-time staff or special assignment pay to current staff for supplemental work assignments. Three (3) regular full-time vacant positions have been filled as of September 30, 2014. (See Table 9)

Attachments:

- A. All Funds Revenues and Expenditures
- B. Summary of General Fund Operations

- C. General Fund Revenues
- D. General Fund Expenditures

Attachment A

ALL FUNDS REVENUES AND EXPENDITURES

Table 1 – All Funds FY 2013/14 Revenues

FY13/14 Revenues							
	Final Adjusted	Unaudited					
	Budget	Actual	%	Note			
General Fund	43,665,205	46,299,489	106.0%	1b			
Special Revenue Funds	24,994,978	20,922,060	83.7%	1c			
Debt Service	2,652,608	2,660,661	100.3%				
Capital Projects Funds	4,335,239	2,666,487	61.5%	1d			
Trust Funds	60	1,265	0.0%				
Enterprise Funds	169,652,447	80,153,266	47.2%	1e			
Internal Service Funds	20,781,680	20,868,883	100.4%				
RDA Successor Agency Funds	7,852,396	3,534,353	45.0%	1f			
Total All Funds	273,934,613	177,106,464	64.7%	1a			

- **1a** All Funds Revenues ended FY 2013/14 at \$177.11 million, or 64.7% of the adjusted budget of \$273.93 million.
- 1b General Fund revenues ended the fiscal year at \$46.30 million which is 6% higher than the adjusted budget. This is attributed to Sales and Use Tax revenues coming in higher than budgeted by \$882,000; Property Transfer Tax Settlement receiving a one-time adjustment of \$256,000; and Property Tax revenues including Residual Distributions from the county for Redevelopment area in the amount of \$1.3 million. Most of these are in line with projected year-end estimates. Notable year-end revenues in excess of estimates include Secured Property Taxes by \$166,000, Supplemental Property Tax was \$337,000; Sales Tax, \$82,000, Transient Occupancy Tax \$47,000, Departmental revenues due to increased submission of development plans and review \$275,000, and Land Lease revenues by \$1.75 million. The Land Lease revenues were offset by General Fund expense for three years of water and sewer usage from August 2010 to June 30, 2014.
- 1c Special Revenue Funds experienced a shortfall in revenue for Child Care Funds of \$1.6M, which were offset by expenditure savings. In addition, the reimbursement-based revenue for Transportation Development Act (\$1.0M) is still pending from the FY 2013/14 Claims submitted to SACOG and the revenue will not be realized until FY 2014/15. Revenue for the Fifth Street Corridor improvement project (\$750,000) was also budgeted in FY 2013/14, but will be realized in FY 2014/15.
- 1d Capital Project Funds experienced delays in projects and both the anticipated revenues into FY 2014/15, as well as the corresponding expenditures were moved. Examples of the more significant projects moved to FY 2014/15 are \$1.5 million in State Grant funds for the UCD California Avenue Bridge, Urban Greening Grant funds of \$430,000 for the Downtown Gateway project and \$410,000 in Prop 84 Grant Funds in support of the North Davis Riparian Greenbelt Project.

- 1e Enterprise Funds are lower than FY 2013/14 revenue estimates primarily due to delays in the Wastewater Treatment Plant Improvement project supported by a State Water Resources loan. This \$85 million dollar project was moved to FY 2014/15 and therefore expenditures were not incurred and offsetting projected revenues were not received.
- 1f RDA Successor Agency Funds were lower than original budget due to 2011 Series Bond expenditures which were not approved by the California Department of Finance for reimbursement. As a result, the corresponding expenditures did not occur.

Table 2 – All Funds FY 2014/15 Revenues

FY14/15 Revenues						
	Adjusted	Year-To-Date				
	Budget	Actual	%	Note		
General Fund	46,755,309	4,258,983	9.1%	2a		
Special Revenue Funds	19,964,561	2,228,492	11.2%	2b		
Debt Service	2,663,012	44	0.0%			
Capital Projects Funds	4,622,043	494,716	10.7%	2c		
Trust Funds	10	536	100.0%			
Enterprise Funds	189,659,180	9,174,616	4.8%	2d		
Internal Service Funds	21,692,245	5,069,817	23.4%			
RDA Successor Funds	3,706,000	373	0.0%	2e		
Total All Funds	289,062,360	21,227,577	7.3%	2a		

- 2a All Funds Revenues through the first quarter of FY 2014/15 are \$21.23 million, or 7.3% of the adjusted budget. General Fund Revenues are \$4.3 million or 9.1% of the adjusted budget, with many of the City's major tax revenues (property tax & sales tax) yet to be collected.
- **2b** Special Revenue Funds include Transportation Development Act, Child Care, Community Development Block Grant, and Operational Grants, which are subject to timing of expenditures and receipt of reimbursements, and typically have a timing laps of several months.
- **2c** Capital Projects Funds related to development within the City are down due to the timing of development such as the Cannery project.
- 2d Enterprise Funds reflect financing plans for three Capital Improvement Projects Alternative Water Supply, Surface Water Local Facilities and Wastewater Treatment Plant Facility Improvement. Reimbursement "draws" will be made throughout the fiscal year based on current fiscal-year expenditures.
- **2e** RDA Successor Funds revenue looks short for the quarter but will be in line with estimates when property tax installments are received from the County in January and May.

Table 3 – All Funds FY 2013/14 Expenditures

FY13/14 Expenditures						
	Final Adjusted	Unaudited				
	Budget	Actual	%	Note		
General Fund	46,291,257	44,484,663	96.1%	3b		
Special Revenue Funds	24,262,452	18,254,655	75.2%	3c		
Debt Service	2,828,481	2,811,676	99.4%			
Capital Projects Funds	13,645,581	3,840,318	28.1%	3d		
Trust Funds	-	-	0.0%			
Enterprise Funds	177,282,204	74,890,144	42.2%	3e		
Internal Service Funds	22,576,043	20,770,436	92.0%			
Redevelopment Funds	4,677,824	3,716,011	79.4%	3f		
Total All Funds	291,563,842	168,767,903	57.9%	3a		

- **3a** All Funds Expenditures for FY 2013/14 were \$168.77 million, or 57.9% of the adjusted budget of \$291.56 million. All funds were under budget (ranging from 28.1% to 99.4% of budget spent).
- 3b General Fund Expenditures ended the year at \$44.48 million, or 3.9% under budget. Committed purchase orders of \$1.95 million have carried forward into FY 2014/15, which would exceed the year-end estimate of \$46.43 million. The major driver of the difference is the \$1.81 million year-end expense incurred for water and sewer usage from August 2010 to June 30, 2014. While these are expenses in excess of projections, they are almost net neutral to the overall ending fund balance because of an offsetting General Fund revenue for land lease revenue for the same period of time.
- **3c** Special Revenue Funds ended the year 24.8% below budget. Child Care grant revenue was down \$1.6 million from original projections due to a cut in program funding from the State with a corresponding reduction in expenses. Expenditures in other grant-funded programs such as Davis FREE grant, the FTA grant for 5th Street Corridor Improvements, and the OTS Avoid grant were carried over to FY 2014/15. Expenditures of gas tax funds were also \$900,000 lower than the adjusted budget.
- 3d Capital Project Funds (28.1%) experienced delays in projects, moving both the anticipated revenues into FY 2014/15, as well as the corresponding expenditures. Examples of the more significant projects moved to FY 2014/15 are State Grant funds for the UCD California Avenue Bridge (\$1.5 million), Urban Greening Grant funds for the Downtown Gateway project (\$430,000) and Prop 84 Grant Funds in support of the North Davis Riparian Greenbelt Project (\$410,000). The Fire Station Relocation project did not move forward in FY 2013/14 which resulted in a savings of \$2.3 million.
- **3e** Enterprise Funds spent less (42.2%) for the year because projects were carried forward. Projects included in this are Alternative Water Supply, Wastewater Treatment Plant and Surface Water Local Facilities. These projects have a combined budget of over \$114 million in FY 2013/14. Of this \$92 million was unspent and have been carried over to FY 2014/15.
- **3f** A budget of \$639,000, set aside for professional legal services related to the RDA successor agency was not spent in FY 2013/14 and resulted in a savings of 20.6% to the RDA Fund.

Table 4 – All Funds FY 2013/14 Expenditures by Department

FY13/14 Expenditures						
	Final Adjusted Unaudited					
	Budget	Actual	%	Note		
City Attorney	707,967	581,203	82.1%			
City Manager / Council	5,620,431	4,189,558	74.5%	4b		
Administrative Services Dept.	19,844,472	18,861,312	95.0%			
Comm Dev/Sustainability	5,316,386	4,156,401	78.2%	4c		
Parks & Community Services	15,373,968	13,885,477	90.3%			
Fire	10,495,847	10,095,292	96.2%			
Police	16,899,003	16,754,297	99.1%			
Public Works	54,801,148	47,150,225	86.0%			
Capital Improvements	138,296,729	29,164,596	21.1%	4d		
Debt Service	20,258,515	20,218,833	99.8%			
RDA Successor Agency	4,363,101	3,710,709	85.0%			
Other/Savings Estimate	(413,725)	-	0.0%	4e		
Total All Funds	291,563,842	168,767,903	57.9%	4a		

- 4a All Funds Expenditures across all departments were within budget for FY 2013/14.
- **4b** The City Manager's Office is showing expenditures at 74.5% primarily due to Housing Rehabilitation money (\$541,000) that was not expended in the FY 2013/14, as well as grant funded activities in Housing Coordination (\$519,000). Revenue to support the expenditures in Housing Coordination were also reduced.
- **4c** Community Development and Sustainability ended below adjusted budget due to expenditures budgeted for work on the City-University Mixed-Use Innovation District being carried over to the FY 2014/15 in the amount of \$554,000 as well as the majority of the Davis Future Renewable Energy and Efficiency program (\$258,000) being transferred to FY 2014/15.
- 4d There are two large Capital Projects that had a majority of their costs budgeted in FY 2013/14, but will have their costs spread over several years. The Wastewater Treatment Plant project has \$86.9 million unspent at the end of the FY which was carried over to FY 2014/15. The Surface Water Project and Local Facilities had \$5.1 million unspent at year end.
- **4e** The "Other/Savings Estimate" is an expectation of citywide savings anticipated in the course of the year. There are no actual entries for this particular category.

Table 5 – All Funds FY 2014/15 Expenditures by Fund

FY14/15 Expenditures					
		Year-To-Date			
	Adjusted Budget	Actual	%	Note	
General Fund	50,144,407	9,293,261	18.5%	5b	
Special Revenue Funds	21,264,444	2,812,096	13.2%	5c	
Debt Service	2,824,134	2,113,854	74.8%	5d	
Capital Projects Funds	7,072,611	780,496	11.0%	5e	
Trust Funds	573	-	0.0%		
Enterprise Funds	186,667,501	17,287,164	9.3%	5e	
Internal Service Funds	22,411,414	4,788,609	21.4%		
Redevelopment Sucessor Funds	3,837,562	1,354,014	35.3%		
Total All Funds	294,222,646	38,429,494	13.1%	5a	

- **5a** Year-to-date expenditures through the first quarter of FY 2014/15 appear within budget across all fund categories. Actual expenditures (including encumbrances) totaled \$38.4 million, or 13.1% of the adjusted budget.
- **5b** General Fund expenditures would appear to be tracking slightly below budget, due to the timing of some Capital Improvement projects, primarily the Transportation Infrastructure Rehab work which will take place in spring.
- **5c** Special Revenue Fund expenditures are reporting at 13.2%. Many of the expenditure appropriations (Gas Tax, Transit Funding and Grant Funding) within this category are directly related to Capital Improvement projects which are scheduled to begin later in the spring.
- **5d** Debt Service Funds reflect expenditures at 74.8% of budget, as a result of annual debt payments due in the first quarter of the fiscal year.
- **5e** Capital Projects Funds and Enterprise Funds are below expectations at the end of the first quarter. This is a result of the timing of construction projects and the awarding of contracts which occur intermittently throughout the year.

Table 6 – All Funds FY 2014/15 Expenditures by Department

FY14/15 Expenditures					
		Year-To-Date			
	Adjusted Budget	Actual	%	Note	
City Attorney	707,967	210,763	29.8%		
City Manager / Council	4,938,353	752,249	15.2%	6b	
Administrative Services	20,123,899	4,649,505	23.1%		
Comm. Development & Sustainability	4,532,853	755,357	16.7%	6c	
Parks & Community Services	17,016,898	3,295,207	19.4%		
Fire	10,519,697	2,197,957	20.9%		
Police	17,374,249	3,568,976	20.5%		
Public Works	42,476,130	6,761,116	15.9%	6d	
Capital Improvements	164,608,488	10,285,147	6.2%	6e	
Debt Service	6,442,588	4,599,203	71.4%	6f	
Redevelopment Successor Agency	3,726,524	1,354,014	36.3%		
Other	1,755,000	-	0.0%		
Total All Funds	294,222,646	38,429,494	13.1%	6a	

- 6a Year-to-date expenditures through the first quarter of FY 2014/15 appear within budget across most departments with the exception of Debt Services and Redevelopment Successor Agency, which are traditionally higher in the first quarter as a result of annual debt payments.
- **6b** The City Manager's office is currently showing expenses at 15.2% of budget. This is due in part to salary savings from the currently unfilled City Manager position that is under filled with a temporary interim City Manager. Also there are some contract expenditures that are not expensed until later in the year.
- **6c** Community Development and Sustainability is currently below budget expectations due to expenses budgeted for the Nishi development project. Contract work associated with this project will be encumbered in the second quarter of FY 2014/15.
- **6d** Public Works expenses are below budget expectations however due to the timing of large encumbrances for items such as fuel, tires, and materials in Fleet and materials and supplies in Wastewater and other Enterprise divisions.
- 6e Capital Improvements contain two large projects, Alternative Water Supply and Wastewater Treatment Plant. In conjunction with the water supply project an ancillary Surface Water Local Facilities project will install and improve the existing distribution lines. These three projects comprise 85% or nearly \$140 M of the current adjusted budget for Capital Improvements. These projects are multiyear projects that will expense their budgets over that time.
- **6f** The majority of Debt Service payments are made in the first quarter of the year which account for this Department showing 71.4% of the budget has been expended.

Personnel Analysis

Table 7 – All Funds FY 2013/14 Year-End Results and FY 2014/15 Year-to-Date Personnel Expenditures

	All Funds P	Personnel Expen	ditures - T	able 7			
FY13/14 Year-End Results and FY14/15 Year-to-Date							
	FY13/14						
	Final	FY13/14		FY14/15	FY14/15		
	Adjusted	UNAUDITED		Adjusted	Year-to-Date		
Expenditure by Department	Budget	Actuals	% Exp.	Budget	Actuals	% Exp.	Note
City Manager / Council	1,966,807	1,932,453	98.3%	1,930,503	373,130	19.3%	
Administrative Services	3,725,962	3,692,877	99.1%	3,860,656	735,680	19.1%	
Comm Dev/Sustainability	2,885,397	2,885,920	100.0%	2,838,273	589,871	20.8%	
Parks & Community Services	6,537,826	6,799,984	104.0%	7,307,869	1,620,637	22.2%	
Fire	8,513,268	8,457,799	99.3%	8,105,967	1,749,263	21.6%	
Police	14,230,061	14,182,741	99.7%	14,506,211	2,904,674	20.0%	
Public Works	13,266,892	11,726,702	88.4%	12,429,037	2,268,445	18.3%	
Capital Improvements/Debt	1,639,884	1,477,054	90.1%	1,704,373	306,314	18.0%	
RDA Successor Agency	111,759	109,705	98.2%	108,298	24,368	22.5%	
Other/Citywide savings	(72,661)	-	0.0%	(75,000)	-	0.0%	7b
Total	\$52,805,195	\$51,265,235	97.1%	\$ 52,716,187	\$10,572,382	20.1%	7a

- **7a** FY 2013/14 personnel expenditures ended the year at \$51.27 million, below the final budget of \$52.81 million, reporting a 2.9% savings. On a citywide basis, the 2013/14 All Funds Personnel costs represented 30.4% of total city expenditures of \$168.77 million.
- **7b** FY 2014/15 personnel expenditures are currently tracking at 20.1%, which is consistent with budgeted projections, when taking seasonality of personnel expenditures into consideration, as well as current vacancies (See vacancy listing in table 9).

Table 8 summarizes the FY 2013/14 overtime results, as well as the FY 2014/15 budget by department. In review of the table below, it is important to note that overtime is only one component of total human resource costs.

Table 8 – Overtime Summary FY 2013/14 Year-End Results and FY 2014/15 Year-to-Date

OVERTIME SUMMARY	FY13	3/14			FY14/15			
	Final		П				П	
	Adjusted	Unaudited			Adjusted	Year-To-Date		
	Budget	Actual			Budget	Actual		Note
OVERTIME SALARIES & WAGES			П				П	
City Manager's Office	1,100	899	П		1,100	-	П	
Administrative Services	22,089	16,579	П		6,621	41	П	
Community Development	7,034	2,846	П		7,034	937	П	
Parks & Community Services	44,572	12,740	П		11,923	4,327	П	
Fire	1,076,183	982,748	*		595,701	387,972	*	8b
Police	505,786	471,296	П		274,735	85,544	П	8c
Public Works	138,304	135,504	П		152,707	31,353	П	
Capital Improvement Projects	22,130	12,122	П		10,000	5,853	П	
Redevelopment	15	15	П		-	-	П	
TOTAL OVERTIME	\$ 1,817,213	\$1,634,749			\$ 1,059,821	\$ 516,027		8a
							П	
* The portion of overtime related to S	trike Teams is i	reimburseable	th	ro	ugh State or Fe	ederal Funding.		
In FY13/14 this amounted to \$133,	262 and FY14/	15 claim reim	bui	rse	ements to date	are \$45,968,	П	
with 4 more recent strike team cos	t calculations s	still in progres	s.				П	

⁸a On an all funds basis, total actual overtime in FY 2013/14 was \$1.63 million, and FY 2014/15 budgeted overtime is \$1.06 million.

- **8b** Fire Department overtime expenditures in both FY 2013/14 and 2014/15 have been impacted by strike team assignments, as well as backfilling for position vacancies. The majority of strike team assignments are reimbursed through State & Federal funds, and the backfill overtime is offset by vacancy savings in regular salaries and benefits.
- **8c** The Police Department has also experienced a number of Police Officer vacancies, which are being backfilled with overtime to meet peak workload staffing needs. These expenses are also offset by vacancy savings in regular salaries and benefits.

Position Vacancy Listing

The following *Table 9* presents a listing of vacant positions as of September 30, 2014, as well as updated information on previous reported vacancies hired since July 1, 2014.

Table 9- Position Vacancy List

Vaca	nt Positions as of September 3	0, 2014	
_ ,			
Dept	Position Title	Funding Source	Status
СМО	City Manager	General Fund/Enterprise	Vacant 4/25/14 Backfill with TPT
CMO	Office Assistatnt II - Confidential	General Fund / Special Rev	Vacant 5/8/14
ASD	Accounting Assistant	General Fund/Internal Svc	Vacant 6/13/14 Backfill with TPT
ASD	Finance Administrator	General Fund/Enterprise	Vacant 7/1/12
PCS	Child Care Coordinator	Special Fund	Vacant 9/5/14
PCS	Park Maintenance Worker II (50%)	General Fund/Internal Svc	Vacant 4/18/14
FD	Fire Fighter II	General Fund	Vacant 2/10/14
FD	Fire Fighter II	General Fund	Vacant 2/11/14
FD	Fire Fighter II	General Fund	Vacant 6/27/14
FD	Fire Fighter II	General Fund	Vacant 8/14/14
PD	Police Officer	General Fund	Vacant 7/7/14
PD	Police Officer	General Fund	Vacant 6/27/14
PD	Police Officer	General Fund	Vacant 8/18/14
PD	Police Service Specialist	General Fund	Vacant 3/30/14
PW	Conservation Coordinator	Enterprise/General Fund	Vacant 7/1/14
PW	Public Works Maint Worker II	General Fund/Enterprise	Vacant 5/2/14
PW	WWTP Lead Operator	Enterprise Funds	Vacant 12/30/13 Backfill wit TPT
PW	WWTP Lead Operator	Enterprise Funds	Vacant 9/15/14
PW	Assistant Public Works Director	Various Funds	Vacant 12/31/10
PW	Principal Civil Engineer	Enterprise Funds	Vacant 5/29/14
PW	Water Distribution Operator I	Enterprise Funds	Vacant 8/18/14
PW	Water Production System Operator	Enterprise Funds	Vacant 9/30/14
PW	Facilities Manager	Internal Service Funds	Vacant 8/26/14
Posit	tions Hired		
Dept	Position Title	Funding Source	Hire Date
		-	Vacant 7/1/14
PCS	Irrigation Specialist	General Fund	Underfilled with Park Maint Worker
			Vacant 7/1/14
PCS	Irrigation Specialist	General Fund	Underfilled with Park Maint Worker
D\A/	Senior Electrician	Conoral Fund/Enterprise	Vacant 4/11/14
PW	Senior Electrician	General Fund/Enterprise	Underfill with Electrician 7/21/14

• As of September 30, the City has twenty-two (22) full-time and one (1) part-time vacant positions. These vacancies represent 6.4% of the current work force. Of current vacancies, there are three (3) positions which are being backfilled with either temporary part-time staff or special assignment pay to current staff for supplemental work assignments. Three (3) regular full-time vacant positions have been filled as of September 30, 2014. (See Table 9)

Attachment B

Summary of General Fund Operations

Table 10 presents a summary of the City's General Fund results through the year ended June 30, 2014 as well as year-to-date results through the first three months of FY 2014/15:

Table 10	0a: General Fund Su FY2013/14 Results	mmary		
Description	FY2013/14 Adjusted Budget	FY2013/14 Budget Projection	FY2013/14 UNAUDITED Actual Results	FY 2013/14 Projection to Actual Variance
Beginning Unreserved Fund Balance	\$6,203,517	\$6,203,517	\$6,203,517	
Revenues	43,665,205	43,398,627	46,299,489	2,900,862
Expenditures	(46,291,257)	(44,362,082)	(44,484,663)	(122,581)
Transfers	0	0	0	
Change in Reserved Fund Balance **	0	0	18,689	18,689
Unaudited Unreserved Fund Balance	\$3,577,465	\$5,240,062	\$8,037,032	\$2,796,970
Encumbrance Carryover	0	0	(1,948,628)	(1,948,628)
Ending Unreserved Fund Balance	\$3,577,465	\$5,240,062	\$6,088,404	\$848,342
Percentage (E.U.F.B./Revenues)	8.7%	12.9%	13.9%	
** This line item is included to link the Audited I includes changes in encumbrance balances.	Financial Statements	with Budget Esti	mates and also	

FY 2013/14

The General Fund's Unreserved Fund Balance as of June 30, 2014 was \$6.09 million or 13.9% of General Fund operating revenues. This result represents an increase of \$848,342 as compared to the year-end fund balance estimate of \$5.24 million assumed in the development of the FY 2014/15 Adopted Budget. This balance includes a reduction of approximately \$1.95 million which has been re-appropriated into current fiscal year 2014/15 for specific projects that were not completed as of June 30, 2014.

Table 1	0b: General Fund Su	mmary		
	FY2014/15 Results			
Description	FY2014/15 Adopted Budget	FY2014/15 Adjusted Budget	FY2014/15 Year-to-Date Results	FY2013/14 Year-end Projection
Beginning Unreserved Fund Balance	\$5,240,062	\$6,088,404	n/a	\$6,088,404
Revenues	46,679,128	46,755,309	4,258,983	46,755,309
Expenditures	(48,137,877)	(50,144,407)	(9,293,261)	(50,144,407)
Transfers	0	0	0	0
Change in Reserved Fund Balance **	0	0	0	0
Unaudited Unreserved Fund Balance	\$3,781,313	\$2,699,306	n/a	TBD
Encumbrance Carryover	0	1,948,628		
Ending Unreserved Fund Balance	\$3,781,313	\$4,647,934	n/a	TBD
Percentage (E.U.F.B./Revenues)	8.5%	10.5%	n/a	TBD
** This line item is included to link the Audited includes changes in encumbrance balances.	Financial Statements v	with Budget Estin	nates and also	

FY 2014/15

The Adopted FY 2014/15 budget projected a General Fund unreserved Fund Balance at June 30, 2015 of \$3.78 million, or 8.5% of General Fund revenues net of Intra-City Revenues. Final year-end results for FY2013/14 show an ending fund balance above the original projection. This results in an updated year-end fund balance of \$4.65 million or 10.5% at June 30, 2015

Attachment C

General Fund Revenues

Tables 11a & b present a summary of major General Fund revenue sources. FY 2013/14 revenues were \$46.30 million which was \$2,900,862 (6.7%) above the revenue estimate used in the development of the FY 2014/15 budget primarily due to the receipt of three years of lease revenue for water and sewer infrastructure on City-owned property

	Table 11a: General Fund Revenues								
FY2013/14 Results									
Revenue by Source	FY2013/14 Adjusted Budget	FY2013/14 Budget Projection	Unaudited FY2013/14 Actual	Variance Favorable / (Unfavorable)	Variance Percentage	Note			
Property Taxes	\$15,393,154	\$16,227,635	\$16,958,214	\$730,579	4.5%	11a			
Sales & Use Tax	\$9,400,000	\$10,200,000	\$10,282,593	\$82,593	0.8%	11b			
Transient Occupancy Tax	\$1,070,000	\$1,203,000	\$1,250,725	\$47,725	4.0%				
Property Transfer Tax	\$128,000	\$194,327	\$225,977	\$31,650	16.3%	11c			
Business License Tax	\$1,659,000	\$1,660,257	\$1,669,289	\$9,032	0.5%				
Municipal Services Tax	\$2,802,000	\$2,656,015	\$2,669,472	\$13,457	0.5%				
Franchise Fees	\$550,256	\$558,592	\$575,083	\$16,491	3.0%				
Community Development	\$632,288	\$523,455	\$613,802	\$90,347	17.3%	11d			
Parks & Community Services	\$2,426,652	\$2,322,921	\$2,306,952	(\$15,969)	-0.7%	11d			
Other Depts (Fire, PD, PW)	\$1,576,150	\$2,041,742	\$2,072,344	\$30,602	1.5%	11d			
Fines & Forfeitures	\$738,400	\$706,900	\$698,776	(\$8,124)	-1.1%				
Investment Earnings	\$10,800	\$4,200	\$6,964	\$2,764	65.8%	11e			
Intra-City Revenues	\$2,626,107	\$2,626,107	\$2,626,107	\$0	0.0%				
All Other Sources	\$4,652,398	\$2,473,476	\$4,343,191	\$1,869,715	75.6%	11g			
Total	\$43,665,205	\$43,398,627	\$46,299,489	\$2,900,862	6.7%				

Table 11b: General Fund Revenues											
FY2014/15 Projections											
	FY2014/15	FY2014/15			Variance						
	Adopted	Adjusted	FY2014/15	FY2014/15	Favorable /						
Revenue by Source	Budget	Budget	Year to Date	Projection	(Unfavorable)	Note					
Property Taxes	\$16,538,421	\$16,538,421	\$0	\$16,538,421	\$0	11a					
Sales & Use Tax	\$13,088,184	\$13,088,184	\$569,711	\$13,088,184	\$0	11b					
Transient Occupancy Tax	\$1,227,060	\$1,227,060	\$12,441	\$1,227,060	\$0						
Property Transfer Tax	\$198,214	\$198,214	\$0	\$198,214	\$0	11c					
Business License Tax	\$1,660,247	\$1,660,247	\$41,742	\$1,660,247	\$0						
Municipal Services Tax	\$2,735,700	\$2,735,700	\$910,041	\$2,735,700	\$0						
Franchise Fees	\$1,065,854	\$1,065,854	\$0	\$1,065,854	\$0						
Community Development	\$491,200	\$491,200	\$123,557	\$491,200	\$0	11d					
Parks & Community Services	\$2,400,006	\$2,402,403	\$1,065,710	\$2,402,403	\$0	11d					
Other Depts (Fire, PD, PW)	\$1,716,771	\$1,748,271	\$531,904	\$1,748,271	\$0	11d					
Fines & Forfeitures	\$686,900	\$686,900	\$104,508	\$686,900	\$0						
Investment Earnings	\$4,200	\$4,200	\$209	\$4,200	\$0	11e					
Intra-City Revenues	\$2,331,416	\$2,331,416	\$582,357	\$2,331,416	\$0						
All Other Sources	\$2,534,955	\$2,577,239	\$316,803	\$2,577,239	\$0	11g					
Total	\$46,679,128	\$46,755,309	\$4,258,983	\$46,755,309	\$0						

- In FY 2013/14, overall Property Tax revenue increased 8.7% over prior year results, as total assessed valuations are experiencing better levels of growth. The year-end property tax result of \$16.96 million was \$730,579 (4.5%) above the revenue estimate of \$16.23 million, which was used in the development of the FY 2014/15 budget. As a result it is possible that the City's property tax revenue for this fiscal year may be higher than originally projected. The first indication of this will be in January when the first installment of current-year property tax revenues is received.
- 11b Sales Tax revenue ended FY 2013/14 at \$10.3 million, 0.8% above the budget estimate, and first quarter results for FY 2014/15 stand at \$569,711, or 4.4% of the annual budget figure of \$13.09 million. Typically, Sales Tax revenue forecasts are not updated on the basis of results from one quarter, and year-to-date results do not warrant any early revisions to the forecast. The additional revenue from the voterapproved half cent sales tax measure will not be counted until the next quarter because it became effective October 1, 2014.
- 11c Property Transfer Tax revenue was relatively flat with an increase in FY 2013/14 over prior year FY 2012/13 results of \$31,650 (16.3%).
- 11d Service Fee and Permit revenue collected in FY 2013/14 totaled \$4.99 million, slightly above our budget projections of \$4.89 million. First quarter revenues are currently at \$1,721,171 or 37.1% of the Adjusted Budget figure of \$4,641,874. This is primarily due to higher revenue collections in Community Services in the first quarter for their summer activities.
- 11e Investment Earnings. Due to the fact that interest rates remain at historic lows, the City's interest earnings are correspondingly modest. The variance is large but the dollar amount is not (\$10,800 budgeted versus \$6,965 actual).
- 11f All Other Sources category of Revenues in FY 2013/14 ended the year higher than projected. The main component of this increase is "Rents and Leases" which added \$1.75 million above the estimates for water and sewer infrastructure on City-owned property. This is a one-time infusion of revenues for property leases dating back to August 2010 and is offset by \$1.81 million in costs for City water and Sewer services for the past three years. The net cost to the general Fund was \$68,266.

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Attachment D

General Fund Expenditures

<u>Table 12</u> summarizes General Fund expenditure results for all departments. Expenditures ended the fiscal year at \$44.48 million, or (\$1.81million) under the adjusted budget of \$46.29 million.

Table 12: General Fund Expenditures FY2013/14 Year-End Results and FY2014/15 Year-to-Date												
Expenditure by Department	FY2013/14 Adjusted Budget	FY2013/14 UNAUDITED Actuals	Variance	% Exp.	FY2014/15 Adopted Budget	FY2014/15 Adjusted Budget	FY2014/15 Year-to-Date Actuals	% Exp.				
City Attorney City Manager / Council Administrative Services Community Development Parks & Community Services Fire Police Public Works Capital Improvements Debt Redevelopment Non-Deptmntl Adjust. Total	557,967 2,415,619 2,694,166 2,758,135 7,166,301 8,506,461 14,815,939 6,516,578 2,077,787 - (1,217,696) \$46,291,257	555,619 2,283,360 2,443,917 2,094,664 6,967,742 8,500,700 14,800,248 6,366,801 471,612 \$ 44,484,663	(2,348) (132,259) (250,249) (663,471) (198,559) (5,761) (15,691) (149,777) (1,606,175) - - 1,217,696 \$ (1,806,594)	94.5% 90.7% 75.9% 97.2% 99.9% 99.9% 97.7%	362,967 2,459,435 2,634,375 2,216,802 9,230,187 8,537,250 15,679,852 2,305,599 4,658,910 - - 52,500 \$48,137,877	362,967 2,578,701 2,771,055 2,246,390 9,240,978 8,555,010 15,722,929 2,408,650 5,005,227 - 1,252,500 \$ 50,144,407	15,763 522,192 453,522 333,640 1,981,607 1,957,134 3,305,644 638,863 84,896 - - - \$ 9,293,261	4.3% 20.3% 16.4% 14.9% 21.4% 22.9% 21.0% 26.5% 1.7% 0.0% 0.0%				

FY 2013/14 General Fund expenditure results for operating departments were within their adjusted budget, with savings ranging from 0.1% to 24.9% of budgeted expenditures. The more significant savings in the Community Development Department is due to expenditures budgeted for work on the City-University Mixed-Use Innovation District being carried over to FY 2014/15. In addition, the majority of Capital Improvement Department projects savings are due to unspent funds being carried forward into FY 2014/15. The more notable projects are Citywide Irrigation (\$268,718); Infrastructure Rehabilitation (\$848,364); Walnut Park Restrooms, (\$142,360); 5th Street Corridor (\$120,503) and Redwood Park Memorial (\$52,186). In addition completed projects returning unspent funds to the General Fund balance include Mace Community Park Habitat/Passive Recreation Area (\$107,698); 1st Street Corridor (\$44,002); and Olive/Mace Bike Path (\$22,344).

On a citywide basis, FY 2013/14 General Fund expenditures were \$44.48 million, plus an adjustment of \$1.95 million for changes in encumbrance balances re-appropriated into current fiscal year 2014/15 for specific projects that were not completed as of June 30, 2014. This adjusted ending expenditure total of \$46.4 million was \$2.0 million above the expenditure estimate assumed in the budget and \$1.81 million of it can be attributed to expenses incurred for the City's water and sewer usage from August 2010 to June 30, 2014.

The net effect of truing up the utility leases and water payments from the General Fund for the past three years is \$68,266. In FY 2014/15, an amount of \$1.2 million was included for expenses related to water. Although a number of the issues related to water have been resolved, this amount is still being held to pay for the scheduled water rate increases and to assist in water conservation efforts.

The net overall savings from General Fund expenditures had a positive impact on our projected fund balance moving from a 12.9% to a 13.9% fund balance reserve at FY 2013/14 year-end.

Through the first quarter of FY 2014/15 General Fund expenditures were \$9.29 million, or 18.5% of the adjusted budget of \$50.14 million. Of the adjusted budget, \$1.95 million was reappropriated from FY2013/14 for encumbrances and allocations for specific projects that were not completed as of June 30, 2014. Overall, personnel expenditures are tracking within budget through the first three periods of the fiscal year, when accounting for the seasonality of recreation program expenditures in Community Services.

Expenditures will continue to be monitored to assess whether the General Fund will sustain the assumptions incorporated into the FY 2014/15 budget, as well as updated in the mid-year budget report.